



VEHICLE DESCRIPTION

**FOCUS**

**JL 274090**

2018 SEL - 5-DOOR HATCH  
5-PASSENGER  
2.0L I4 GDI ENGINE  
6-SPEED AUTOMATIC TRANSMISS

EXTERIOR  
LIGHTNING BLUE  
INTERIOR  
CHARCOAL BLACK CLOTH

**STANDARD EQUIPMENT**

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE IN THE BASE PRICE BELOW

**EXTERIOR**

- DAYTIME RUNNING LIGHTS
- HEADLAMPS, HALOGEN
- MIRRORS, DUAL POWER & MANUAL FOLD-AWAY
- MOONROOF, POWER
- WIPERS, FRONT INTERMITTENT

**INTERIOR**

- AM/FM, MP3 SINGLE CD
- AMBIENT LIGHTING
- CONSOLE FLOOR
- CONSOLE, OVERHEAD
- ILLUMINATED ENTRY
- POWERPOINTS, FRT/REAR 12V
- SIRIUSXM® SATELLITE RADIO W/ 6-MONTH PREPAID SUBSCRIPTION
- SONY® BRANDED AUDIO
- STEERING WHEEL, TILT/TELES

**FUNCTIONAL**

- ABS
- ADVANCE TRAC STABILITY SYS
- CRUISE CONTROL
- DOOR LOCKS, POWER
- EASY FUEL
- ELEC PWR ASSIST STEERING
- MYKEY
- REMOTE KEYLESS ENTRY
- REVERSE CAMERA SYSTEM
- REVERSE SENSING SYSTEM
- SYNC® 3
- WINDOWS, POWER

**SAFETY/SECURITY**

- AIRBAGS, DRIVER & PASS
- DRIVER KNEE AIRBAG
- LATCH CHILD RESTRAINT SYS
- PASSIVE ANTI-THEFT SYSTEM
- SAFETY BELTS, REAR 3-POINT
- SIDE AIR BAGS
- SIDE AIR CURTAINS

**WARRANTY**

- 3 YR/60,000 KM BASIC
- 5YEAR/100,000 KM POWERTRAIN
- ROADSIDE ASSISTANCE 24 HR

**INCLUDED ON THIS VEHICLE**

(MSRP)\*

**EQUIPMENT GROUP 250A**

**OPTIONAL EQUIPMENT/OTHER**

2018 MODEL YEAR	
FEDERAL EXCISE TAX	100.00
WINTER PACKAGE	700.00
HEATED EXTERIOR MIRRORS	
HEATED SEATS	
HEATED STEERING WHEEL	
SEL PLUS BLACK PACK	700.00
17" BLACK GLOSS ALUMINUM	
BLACK REAR SPOILER	
ALL-WEATHER FLOOR MATS	
50 STATE EMISSIONS	NO CHARGE
VOICE-ACTIVATED NAVIGATION	800.00

**PRICE INFORMATION**

BASE PRICE	\$24,188.00
TOTAL OPTIONS/OTHER	2,300.00
TOTAL VEHICLE & OPTIONS/OTHER	26,488.00
DESTINATION & DELIVERY	1,750.00

**TOTAL BEFORE REDUCTIONS 28,238.00**

**SEL BLACK PACK DISCOUNT - 700.00**

**TOTAL REDUCTIONS - 700.00**

**"THIS VEH. NOT INTENDED FOR SALE OR REGISTRATION IN US" RETAIL PRICES EXCLUDE GST/HST**

**TOTAL MSRP \$27,538.00**

\* MANUFACTURER'S SUGGESTED RETAIL PRICE = MSRP

\* NOTE: THIS PRICE HAS BEEN DEVELOPED AS A GUIDE. DEALERS MAY SELL FOR LESS AND ARE NOT UNDER ANY OBLIGATION TO ACCEPT THIS SUGGESTED RETAIL PRICE.

RAMP ONE/  
TERMINAL UN

**CS59**

RAMP TWO/  
TERMINAL DEUX

FINAL ASSEMBLY PLANT/  
USINE DE MONTAGE

**MICHIGAN**

METHOD OF TRANSP /  
MODE DE TRANSPORT

**CONVOY**

ITEM #: **B8-T164 O/T 2**

**JC121 N REC2X 820 000920 03 12 18**



Gasoline Vehicle  
Véhicule à essence

**Fuel Consumption / Consommation de carburant**



**8.5**  
combined/combinaée

**L/100 km**

**9.8**  
city  
ville

**7.0**  
highway  
route

**33**  
mi/gal

**Annual fuel COST**

for an annual distance of 20,000 km, and an average fuel price of \$0.98 per litre

**\$ 1 666**

**Coût annuel en carburant**

pour une distance annuelle de 20 000 km, et un prix moyen du carburant de 0,98 \$ par litre

Compact cars range from /  
Les voitures compactes font entre

**2.2 - 17.1 L<sub>e</sub>/100 km**

L<sub>e</sub> is gasoline litre equivalent  
L<sub>e</sub> signifie litre équivalent d'essence

Carbon Dioxide Rating / Indice de dioxyde de carbone

**6**

200 g CO<sub>2</sub>/km

Smog Rating / Indice de Smog

**7**

Best/meilleur

Tailpipe emissions only / Émissions du tuyau d'échappement seulement

Estimates are based on Government of Canada approved criteria and testing methods. Vehicle's actual fuel consumption will vary.

Estimations établies selon des méthodes d'essai et des critères approuvés par le gouvernement du Canada. La consommation de carburant réelle du véhicule variera.

For more information visit

**vehicles.nrcan.gc.ca**

Pour plus d'information visitez

**vehicules.nrcan.gc.ca**



**U.S. GOVERNMENT SAFETY RATINGS  
COTES DE SÉCURITÉ DU GOUVERNEMENT AMÉRICAIN**

Overall Vehicle Score /  
Cote globale du véhicule **★★★★★**

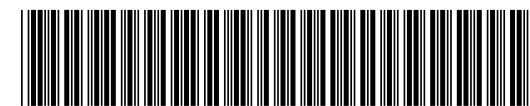
Frontal Crash / Collision frontale  
Driver / Conducteur **★★★★★**  
Passenger / Passager **★★★★★**

Side Crash / Collision latérale  
Front seat / Siège avant **★★★★★**  
Rear seat / Siège arrière **★★★★★**

Rollover / Capotage **★★★★**

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.  
Les cotes varient de 1 à 5 étoiles (★★★★★), 5 étant la cote la plus élevée.

Source: U.S. National Highway Traffic Safety Administration  
For more information / Pour de plus amples renseignements  
[www.safercar.gov](http://www.safercar.gov)



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